

MI
204 W. South Street
P.O. Box 340
Bonduel, Wisconsin 54107-0340

TEL (715) 758-7100
FAX (715) 758-7200
www.ki-inc.com



To Whom It May Concern:

KI (Krueger International) recently changed some warehouse space into production space. The lighting quality was not adequate for this purpose. I contacted US Lamp to provide some lighting options. After an initial visit by Randy Johnson and Lee Christenson, US Lamp provided a detailed lighting layout with two possible solutions. Randy and Lee strongly lobbied for KI to go the route of T5HO reflectorized fluorescent lighting over the existing type lighting we have in place now. The lighting layout would provide the highest quality and most consistent level of light throughout the life of the lamps. The energy savings would pay back the cost of the project a very reasonable time frame. Our Facilities Manager was skeptical we would get the light readings suggested by US Lamp. They recommended fluorescent lights with our ceiling heights of over 30 feet.

The fixtures arrived in a shorter than quoted lead-time. The fixtures and lamps were installed and everyone is extremely pleased. The light readings are better than projected. I surveyed the employees who work in that section of production and they could not be happier. We do a lot of upholstery and assembly work in our facility. The employees commented that there is no shadowing over their work and feel they are producing better products because of it.

Over time we intend to phase in T5HO lighting throughout our plant. We feel that we got great service and value working with US Lamp. I would recommend them to handle anyone's lighting needs.

Patrick Ingold

Materials Manager
KI-Bonduel