



410 South Commercial Street • Neenah, WI 54956 • Tel: (920) 751-6800 • Fax: (920) 751-6809

November 29, 2004

Mr. Joe Daniels
U.S. Lamp, Inc.
3600 Velp Avenue
Green Bay, WI 54313

Dear Joe:

This letter of recommendation for U.S. Lamp and its staff comes after a series of successful and well received lighting projects.

U.S. Lamp gave excellent guidance on product selection, what lighting levels to consider and corresponding energy saving projections. Finance and rebate programs, that were available, were detailed and assistance given on filling out the paperwork was provided.

I have no hesitation in recommending U.S. Lamp as a provider of lighting systems and lighting energy saving strategies.

Sincerely,

A handwritten signature in black ink, appearing to read "Thomas M. Beck", is written over a horizontal line.

Thomas M. Beck, P.E.
Director of Operations and Maintenance

jb