



MANUFACTURING INC.

To Whom It May Concern:

As the Maintenance Supervisor for Pierce Manufacturing, I have worked with US Lamp Inc. as a lighting vendor for us since 1987.

I have found the people at US Lamp, Inc. to be very knowledgeable in all aspects of lighting products, as well as lighting design and technical engineering issues related to lighting systems. They have provided us with high quality products over the years, and have provided technical input on ways to save energy and improve our lighting condition.

US Lamp, Inc. has provided computerized lighting analysis designs for lighting projects that we have considered within our plants. They have provided us with a variety of light bulb products, ballasts, and fixture components. They have also helped us keep up-to-date on available utility and state rebate programs for energy conservation.

I would highly recommend US Lamp, Inc. to any business looking for a lighting distributor to provide them with quality products and high levels of technical expertise and service. If you would like to contact me regarding them as a vendor, please feel free to call me at 920-832-4200.

Sincerely,

A handwritten signature in cursive script, appearing to read "Bill Nischke".

Bill Nischke
Maintenance Supervisor
Pierce Manufacturing